Message Text

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E.O. 11652: GDS

TAGS: BEXP, KS

SUBJECT: ROK TELECOMMUNICATIONS PROJECT

REF: SEOUL 1788

1. A BRIEF AND PARTIAL LIST FOLLOWS OF FIRMS WHICH HAVE CAPABILITIES IN ELECTRONIC SWITCHING SYSTEMS AND WHICH MAY BE WILLING TO SUBMIT PROPOSALS FOR STUDY CITED REFTEL. IN VIEW OF SENSITIVITY OF MATTER, DEPARTMENT HAS NOT REPEAT NOT CONTACTED THESE FIRMS BUT KNOWS THEM TO BE RELIABLE AND COMPETENT. NONE ARE DIRECTLY ASSOCIATED WITH HARDWARE MANUFACTURERS, ALTHOUGH SEVERAL ARE STAFFED BY PEOPLE WITH PRIOR TIES TO LARGE MAKERS.

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2. ABOVE FIRMS AND OTHERS ARE ALSO CAPABLE OF EXAMINING OTHER MEANS OF SWITCHING IN ADDITION TO ESS AND DETERMINING WHICH WOULD BE MOST ECONOMICAL FOR A GIVEN COUNTRY. IF ROK HAS DECIDED THAT IT DEFINITELY WANTS ESS, ABOVE FIRMS AND MANY OTHERS WOULD BE ABLE TO PERFORM AN OBJECTIVE FEASIBILITY STUDY.

3. WE ARE MOST APPRECIATIVE OF POST'S INTEREST AND EFFORTS RE THIS PROJECT. PLEASE CONTINUE TO KEEP DEPARTMENT INFORMED AS TO WHEN ROKG PREPARED TO REQUEST BIDS SO THAT WE MAY GIVE APPROPRIATE SUPPORT TO INTERESTED U.S. FIRMS. KISSINGER

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